

**Advanced Oral Advocacy in IA
Fall
(1 Credit)**

Professor: Samuel A. Stern
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Classes: Friday, November 5 @ 2:00 p.m. – 6:20 p.m.
Saturday, November 6 @ 10 a.m. – 5:20 p.m.

COURSE DESCRIPTION AND OBJECTIVES

This intensive two-day course covers the theories and strategies for persuasively advocating one's case and examining witnesses before the tribunal. Class time will be spent discussing, preparing for, and having students perform in the roles of counsel and witnesses for Cross examination, as well as delivering Opening and Closing arguments. Review will be provided on an ongoing basis.

Students will be divided into two teams as counsel for either Plaintiff or Defendant. Groups and roles as witnesses will be assigned via Blackboard three weeks before the first class.

It is important to master the facts of the sample case, do the advance reading and to prepare opening argument and cross-examination outlines in advance of the first class.

COURSE MATERIALS

Course materials include: (i) Mock arbitration hypothetical documents downloadable via Blackboard and (ii) Trying Cases to Win: In One Volume.

GRADING POLICY

The final grade will be based on the following components:

- Completion of pre-class assignments (25%)
- Opening argument and cross-examination outlines (15%)
- Oral advocacy (60%)

Any positive adjustment, earned for class participation or extraordinary activities, will be assessed separately.

In order to successfully complete the course, students are required to: 1) do the readings assigned pre-class; 2) attend both classes; 3) participate in class, practical exercises when assigned, and in the discussions *with regular and meaningful contributions* that demonstrate command of the subject matter, thoughtfulness regarding the assigned readings, 4) complete the written assignments.

SYLLABUS

PRE-CLASS:

- Mock arbitration documents and group assignments available via Blackboard three weeks before class.
- Read a minimum of Opening argument and Cross-examination chapters in *Trying Cases to Win: In One Volume* in advance of class.
- Prepare opening argument and cross-examination outlines in advance of class.

CLASS ONE (NOV. 5TH):

- Lecture on theories and strategies for effectively advocating a case before the tribunal.
- Class discussion on the mock arbitration case specifics in preparation for opening arguments.
- Opening arguments.

CLASS TWO (NOV. 6TH):

- Opening arguments continued if necessary.
- Cross-examination.
- Closing arguments.
- Closing remarks.

Fall 2021 Classroom Policies

Mask and Physical Distancing

According to University and Law School policy, masks are required at all times including in our classroom. Students must maintain adequate physical distancing and comply with all signage in and around the building. Everyone is expected to behave in a manner that is beneficial to the health and safety of all students, faculty, and staff. Appropriate masks cover the entire nose and mouth, fitting snugly over the face. Students without an appropriate face covering will not be permitted in the classroom.

Class Recordings

Students are expressly prohibited from recording any part of this course. Meetings of this course might be recorded by the University. Any recordings will be available to students registered for this class as they are intended to supplement the classroom experience. Students are expected to follow appropriate University policies and maintain the security of passwords used to access recorded lectures. Recordings may not be reproduced, shared with those not enrolled in the class, or uploaded to other online environments. If the instructor or a University of Miami office plans any other uses for the recordings beyond this class, students identifiable in the recordings will be notified to request consent prior to such use.

Disability & Accommodation

If a student has a disability, or suspects that he or she may have a disability, please contact Jessie Howell, Director of Accessibility, for information about available opportunities, resources, and services. Her phone number is 305-284-4551, and her email address is access@law.miami.edu.

Title IX

The University of Miami seeks to maintain a safe learning, living, and working environment free from all types of sexual misconduct including but not limited to: Dating Violence, Domestic Violence, Sex- or Gender-Based Discrimination, Sexual Assault (including Sexual Battery), Sexual Exploitation, Sexual Harassment, and Stalking. For additional information about the University's efforts to prevent, stop, and address sexual misconduct, including resources and reporting options, please visit www.miami.edu/titleix or contact the University's Title IX Office at titleixcoordinator@miami.edu.